



OLD WORLD INDUSTRIES, INC.
4065 COMMERCIAL AVENUE
NORTHBROOK, ILLINOIS 60062-1851
847-559-2000

July 29, 2010

Dear Customer:

With increasing global spot prices for MEG and more North American planned and unplanned outages, Old World will maintain its TPI pricing for all grades of its glycol products. Additionally, it may become necessary, where applicable, for Old World to remove any TVA's.

The following prices reflect Old World's transactional price schedule for August 2010 as follows:

<u>Product(s)</u>	<u>JULY</u> <u>Transactional Price</u>	<u>AUGUST</u> <u>Transactional Price</u>
Monoethylene Glycol	\$0.44 / lb	\$0.44 / lb
Diethylene Glycol	\$0.67 / lb	\$0.67 / lb
Triethylene Glycol – All Grades	\$0.93 / lb	\$0.93 / lb

- Payment Terms: Net 30 Days.
- Product ordered in the last 5 business days of the current month may be subject to the increased price if shipped in the next month.
- Price in effect at time of shipment applies. Old World Industries has the right to limit quantities.
- All prices are FOB Old World Industries plant in Bayport, Texas. A **\$0.04/lb.** up-charge applies for product shipments FOB Old World Industries terminal locations in Lemont, Illinois; Pittsburgh, Pennsylvania; Bayonne, New Jersey. **Effective October 1st, Old World will increase its terminal upcharge to \$0.05/lb East of the Rockies and \$0.06/lb on the West Coast.**

Sincerely,

Jim Harrison
Vice President of Sales
Old World Industries, Inc.